CHAPTER III.

ANNUAL OPERATIONAL PERFORMANCE

FY2026 WINNING BIDS & PROJECT PORTFOLIO

Comprehensive Acceleration with 70 Newly Signed Contract Packages: Affirming Market Dominance. Repeat Sales accounted for 72% of total winning bid value, driven by strategic partners and expansion into national key infrastructure segments.

70 Packages/Project	60	10/70	12/70
TOTAL SIGNED PACKAGES	REPEAT SALES	NEW SALES	INFRASTRUCTURE PACKAGES
National Scale in 2026	Strategic Client Retention	New Partner & Segment Expansion	New Growth Drivers

No.	Project Name	Package Description	Project Type	Classification
1	PHU QUOC INTERNATIONAL AIRPORT	Terminal T2 Construction	Infrastructure	Repeat Sales
2	VINWONDER MY LAM - TUYEN QUANG	Construction and MEP Works	Infrastructure	Repeat Sales
3	THE ONE WORLD	Main Infrastructure Construction Package	Infrastructure	New Sales
4	VINHOMES DUONG KINH	Parks (2.56 ha & 4.9 ha)	Infrastructure	Repeat Sales
5	LONG THANH AIRPORT CARGO TERMINAL	Cargo Terminal and Auxiliary Works	Infrastructure	New Sales
6	GIA BINH AIRPORT - MRH	General Construction Contractor	Infrastructure	Repeat Sales
7	GIA BINH AIRPORT - KINH BAC	Main Contractor	Infrastructure	Repeat Sales
8	HANOI - QUANG NINH HSR	25.5 km Package	Infrastructure	Repeat Sales
9	BEN THANH - CAN GIO HSR	Railway Bridge Package	Infrastructure	Repeat Sales
10	MRH - CAN GIO BRIDGE (BINH KHANH)	Bridge Construction	Infrastructure	Repeat Sales
11	MRH - GIA BINH AIRPORT RESETTLEMENT BT02	General Construction Contractor	Infrastructure	Repeat Sales
12	MRH - GIA BINH AIRPORT RESETTLEMENT BT01	Package BT01-XL01	Infrastructure	Repeat Sales
13	TAM LUC RESIDENTIAL AREA (EATON PARK)	Superstructure Construction - Phase 2	Building	Repeat Sales
14	THE LAKE SIDE	MEP Package	Building	Repeat Sales

No.	Project Name	Package Description	Project Type	Classification
15	BAI DAT DO URBAN AREA (APEC PHU QUOC) S2-3	Package S2-S3	Building	Repeat Sales
16	BAI DAT DO URBAN AREA (APEC PHU QUOC) S4	Package S4 Construction	Building	Repeat Sales
17	BAI DAT DO URBAN AREA (APEC PHU QUOC) S4	Package S4 MEP	Building	Repeat Sales
18	SAIGON BINH AN URBAN AREA - CT7	Bored Piles and Basement Structure Construction	Building	Repeat Sales
19	SCHOOL AND WASTEWATER TREATMENT PLANT - C3	Structure and Basic Finishing	Building	Repeat Sales
20	VIN THACH THAT TT09	Rough Construction	Building	Repeat Sales
21	HH2 MIXED-USE APARTMENT (ECOPARK VINH)	Design and Build Package	Building	Repeat Sales
22	VINHOMES STARCITY	General Construction Contractor	Building	Repeat Sales
23	VINHOMES OCEANPARK 2 & 3	Pool Construction	Building	Repeat Sales
24	VHGP - VSC SCHOOL PLOT IV.4	General Construction Contractor	Building	Repeat Sales
25	VHGG - VSC SCHOOL CO LOA	General Construction Contractor	Building	Repeat Sales
26	VINHOMES OCP - UTILITY COMPLEX	Parking Garage, Hospital, School	Building	Repeat Sales
27	M01 LANCASTER LINCOLN	Remaining Basement Structure	Building	Repeat Sales
28	MASTERISE DAI AN	Structural and Finishing Works	Building	Repeat Sales
29	MIK - VINHOMES PARK	MEP Construction	Building	Repeat Sales
30	JADE SQUARE	Rough Structure and Basic Finishing	Building	New Sales
31	JADE SQUARE	MEP Package	Building	New Sales
32	VINHOMES OCP - CCTP-06	Parking Garage CCTP-06	Building	Repeat Sales
33	C03 HANOI	Structural and Finishing Works	Building	Repeat Sales
34	MRH CAO XA LA	Showhouse Construction	Building	Repeat Sales
35	VINHOMES CAN GIO OPERA HOUSE	Structural and Finishing Works	Building	Repeat Sales
36	BAI DAT DO URBAN AREA (APEC PHU QUOC) S13	Package S13	Building	Repeat Sales
37	BAI DAT DO URBAN AREA (APEC PHU QUOC) S15	Package S15	Building	Repeat Sales

CÔNG TY CỔ PHẦN XÂY DỰNG COTECCONS
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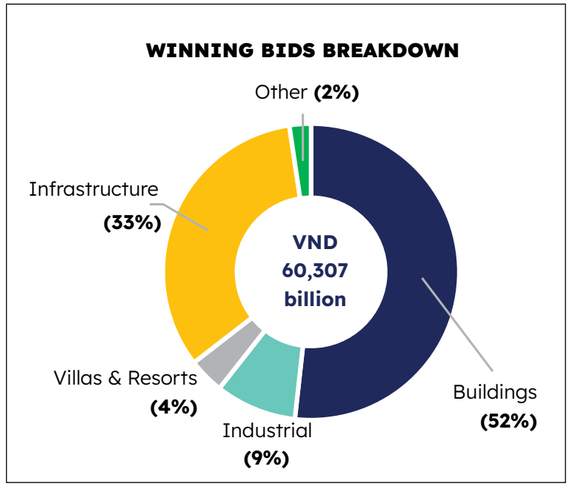
No.	Project Name	Package Description	Project Type	Classification
38	SAIGON BINH AN URBAN AREA - CT5	Foundation and Basement Structure	Building	Repeat Sales
39	BAI DAT DO URBAN AREA (APEC PHU QUOC) S5-6-7-12	Packages S5, S6, S7, S12	Building	Repeat Sales
40	THUY DUONG - MASLIGHT TOWER	Construction and MEP Works	Building	New Sales
41	SUN GROUP - BAC CHAU GIANG ECO-URBAN AREA 2	Villa Rough Construction and Finishing	Building	Repeat Sales
42	NHA BE - CELESTA GOLD	Structure & Finishing Package	Building	New Sales
43	LANGTAY	Package 02 Construction	Building	Repeat Sales
44	HA LONG OCEAN PARK	Construction Works	Building	Repeat Sales
45	BAI TRUONG RIVERSIDE	General Design and Build Contractor	Building	New Sales
46	ASIAN INTERNATIONAL SCHOOL	Structural Construction	Building	New Sales
47	HA LONG OCEAN PARK - HIGH-RISE	Structure & Rough Finishing	Building	Repeat Sales
48	MRH CAO XA LA	CT4 Tower Construction	Building	Repeat Sales
49	MRH - GLOBAL CITY CT4	CT4 Tower Construction	Building	Repeat Sales
50	SUN GROUP - BAC CHAU GIANG ECO-URBAN 6-BLOCK	General Construction Contractor	Building	Repeat Sales
51	SUN-MARINA HA LONG HIGH-RISE	Construction Works	Building	Repeat Sales
52	SUN - 61 TRAN PHU	Substructure and Superstructure Construction	Building	Repeat Sales
53	LACH HONG - SOCIAL HOUSING	General Social Housing Finishing Contractor	Building	New Sales
54	SUN - HOA QUY - UNC	Low-Rise Structure and Finishing (Zone C - Phase 1)	Building	Repeat Sales
55	SUN - EAST-WEST BOULEVARD	Construction of 78 Units - Batch 1.2	Building	Repeat Sales
56	VINFAST VUNG ANG	Construction and MEP Works	Factory	Repeat Sales
57	BWID BINH DUONG SCC-2	General Construction Contractor	Factory	Repeat Sales

No.	Project Name	Package Description	Project Type	Classification
58	GE VERNOVA HAIPHONG	Comprehensive Design and Build	Factory	New Sales
59	LEGO_LMV PROCESSING - DESIGN	Building Operations Design	Factory	Repeat Sales
60	SONG RAY RESORT	Design & Build	Villa - Resort	New Sales
61	VINHOMES THE GALLERY GIANG VO	General Construction Contractor	Villa - Resort	Repeat Sales
62	01 HOANG VAN THU	MEP Supply and Installation	Villa - Resort	Repeat Sales
63	VINHOMES WONDER CITY	Structural and Finishing Works	Villa - Resort	Repeat Sales
64	ECO CENTRAL PARK VINH ZONAL 6 + 4B	General Construction Contractor	Villa - Resort	Repeat Sales
65	SAIGON BINH AN URBAN AREA - LV1	Structure and Exterior Finishing	Villa - Resort	Repeat Sales
66	MALIBU - MRH	Interior Finishing and MEP	Villa - Resort	Repeat Sales
67	NAMLONG - DAI PHUOC PARAGON VILLA	Low-Rise Structure and Finishing (Zone C - Phase 1)	Villa - Resort	Repeat Sales
68	HON THOM PHU QUOC (BAI TRAO - BLOCK A3)	Substructure and Superstructure Construction	Villa - Resort	Repeat Sales
69	VIETTEL - DATA CENTER TT1	MEP Supply and Installation	MEP	Repeat Sales
70	PVF STADIUM HUNG YEN	Structural Construction	Other	Repeat Sales



GROWTH & BIDDING PERFORMANCE ANALYSIS

The FY2026 bidding performance reflects superior execution capabilities, securing 70 benchmarked contract packages. Growth is anchored in unwavering trust from premier developers (Vingroup, Masterise, Sun Group, Ecopark) with **60 Repeat Sales packages**.

The project portfolio has successfully pivoted toward national key infrastructure axes (12 packages), including High-Speed Railways, Phu Quoc International Airport, and major cable-stayed bridges, establishing a sustainable long-term revenue driver.

KEY FIGURES

Fiscal Year 2026 (July 1, 2025-June 30, 2026)

BUSINESS RESULTS

NET REVENUE
VND
34,340
BILLION
▲ Up 38% year over year, Reaching 115% of the business plan

TOTAL ASSETS
VND
38,696
BILLION
▲ Up 30% year over year.

EQUITY CAPITAL
VND
9,652
BILLION
▲ Up 8% year over year

Economic Growth & Performance

GROSS PROFIT
VND
1,446
BILLION
▲ Up 77% year over year.

PROFIT AFTER TAX
VND
788
BILLION
▲ Up 73% year over year, Reaching 113% of the business plan.

NEW CONTRACT AWARDS
VND
60,307
BILLION
▲ Up 107% year over year.

REPEAT SALES AS A SHARE OF TOTAL CONTRACT VALUE WONU
72%

CARRYOVER BACKLOG
VND
70,000
BILLION
▲ Up 98% year over year.
A record high

Sustainable Brand

TOTAL SOCIAL WELFARE BUDGET
VND
176,137,405,188

CONTRIBUTIONS TO THE STATE BUDGET
VND
434,184,059,123

SUSTAINABLE DEVELOPMENT PRACTICES (ESG)

Standards For Green Construction, Environmental Protection And Comprehensive Social Responsibility

Occupational Health And Safety

SAFE WORKING HOURS
68,110,908
HOURS

NUMBER OF PROJECTS UNDERWAY (AS OF JUNE 30, 2026)
89
PROJECTS

PERCENTAGE OF EMPLOYEES AND WORKERS WHO RECEIVED SAFETY TRAINING
100%

Knowledge and Capacity Building

AVERAGE TRAINING HOURS PER EMPLOYEE
25.6 HOURS/ PERSON

Ecological Impacts

REFORESTATION
33,063
NATIVE TREES

Happy Workplace

DIRECT EMPLOYEES
4,080
PEOPLE

AVERAGE NUMBER OF WORKERS ON CONSTRUCTION SITES
32,245
PEOPLE

3R Optimization Toward A Circular Economy

AMOUNT RECOVERED FROM SURPLUS CONSTRUCTION MATERIALS
VND
12.74
BILLION

Green Supply Chain

NUMBER OF SUPPLIERS PERIODICALLY ASSESSED AGAINST CRITERIA THAT INCLUDE ESG
2,055
SUPPLIERS/ SUBCONTRACTORS

Corporate Social Responsibility

XÂY TẾT
>40,000
GIFTS FOR WORKERS

TOTAL SPENDING ON SOCIAL PROGRAMS
VND
13,300,629,156

Greenhouse Gas Emissions

ESTIMATED GHG EMISSIONS REDUCTION FROM THE USE OF GREEN MATERIALS
334,845.43
tCO_2e

3-YEAR FINANCIAL HIGHLIGHTS

INDICATOR	FY2024	FY2025	FY2026	FORMULA / NOTES
Reporting Period	*01/07/23 - 30/06/24*	*01/07/24 - 30/06/25*	*01/07/25 - 30/06/26*	
BS				
Current Assets	**20,456**	**27,963**	**36,675**	
Cash and Cash Equivalents	2,210	2,712	**3,936**	
Short-term Financial Investments	1,868	1,589	**3,887**	
Short-term Trade Receivables	12,024	15,870	**16,522**	
Inventories	3,126	5,964	**9,906**	
Other Current Assets	1,228	1,827	**2,425**	
Non-Current Assets	**2,413**	**1,738**	**2,021**	
Fixed Assets	456	442	**540**	
Investment Properties	331	308	**257**	
Long-term Work-in-Progress	115	50	**84**	
Long-term Financial Investments	309	315	**322**	
Long-term Receivables	699	29	**1**	
Other Non-Current Assets	503	595	**817**	
TOTAL ASSETS	**22,869**	**29,701**	**38,696**	
Total Liabilities	**14,278**	**20,736**	**29,043**	
Current Liabilities	14,223	20,684	**27,474**	
Non-Current Liabilities	54	53	**1,569**	
Owners' Equity	**8,591**	**8,965**	**9,652**	
TOTAL CAPITAL	**22,869**	**29,701**	**38,696**	
PL				
Net Revenue	**21,045**	**24,885**	**34,340**	
Cost of Goods Sold	(20,333)	(24,069)	**(32,894)**	
Gross Profit	**713**	**815**	**1,446**	
Gross Profit Margin (%)	3.4%	3.3%	**4.2%**	
Selling Expenses	(0)	(1)	**(1)**	
General & Administrative Expenses	(581)	(331)	**(676)**	
EBITDA	**233**	**596**	**879**	
EBITDA Margin (%)	1.1%	2.4%	**2.6%**	

3-YEAR FINANCIAL HIGHLIGHTS

INDICATOR (UNIT: VND BILLION)	FY2024	FY2025	FY2026	FORMULA / NOTES
EBIT	**132**	**483**	**768**	
EBIT Margin (%)	0.6%	1.9%	**2.2%**	
Financial Income / Expenses (Net)	175	51	**57**	
Financial Income	280	256	**407**	
Financial Expenses	(105)	(205)	**(350)**	
Share of Profit / (Loss) in Associates	(0)	(0)	**(0)**	
Operating Profit	**306**	**533**	**826**	
Operating Profit Margin (%)	1.5%	2.1%	**2.4%**	
Other Profit	80	19	**194**	
Profit Before Tax (PBT)	**387**	**552**	**1,020**	
Corporate Income Tax (CIT)	(77)	(96)	**(232)**	
Net Profit After Tax (NPAT)	**310**	**456**	**788**	
NPAT Margin (%)	1.5%	1.8%	**2.3%**	
Minority Interest	0	0	**0**	
NPAT Attributable to Parent Company (PATMI)	**310**	**456**	**788**	
PATMI Margin (%)	1.5%	1.8%	**2.3%**	
Depreciation & Amortization (D&A)	(101)	(114)	**(111)**	
CF				
Operating Cash Flow (OCF)	**24**	**(1,154)**	**829**	Operating Cash Flow
Free Cash Flow (FCF)	**(526)**	**(1,620)**	**300**	OCF - Gross Capex (Purchase of FA)
Investing Cash Flow	**240**	**303**	**(2,454)**	Investing Cash Flow
Purchase of Fixed Assets	(551)	(467)	**(529)**	
Proceeds from Disposal of Fixed Assets & Long-Term Assets	24	270	**71**	
Financing Cash Flow	**63**	**1,352**	**2,848**	Financing Cash Flow
Net Increase in Cash & Cash Equivalents	**328**	**502**	**1,223**	Net Cash Flow
OCF / Revenue Ratio (%)	0.1%	(4.6%)	**2.4%**	OCF Margin
Cash & Cash Equivalents at End of Period	**2,210**	**2,712**	**3,936**	

3-YEAR FINANCIAL HIGHLIGHTS

INDICATOR	FY2024	FY2025	FY2026	FORMULA / NOTES
RATIO				
Growth & Profitability				
Revenue Growth (%)	31%	18%	**38%**	
Gross Profit Margin (%GM)	3.4%	3.3%	**4.2%**	
EBITDA Margin (%)	1.1%	2.4%	**2.6%**	
EBIT Margin (%)	0.6%	1.9%	**2.2%**	
Operating Profit / Net Revenue Ratio	1.5%	2.1%	**2.4%**	
NPAT Margin (%)	1.5%	1.8%	**2.3%**	
PATMI Margin (%)	1.5%	1.8%	**2.3%**	
Return on Average Equity (ROEA)	3.7%	5.2%	**8.47%**	
Return on Average Assets (ROAA)	1.4%	1.7%	**2.31%**	PATMI / Average Total Assets
Return on Invested Capital (ROIC)	2%	6%	**8%**	=NOPAT/Average Invested Capital
NOPAT	105	399	**594**	NOPAT = EBIT × (1 - Effective Tax Rate)
Invested Capital	6.053	7.651	**7.773**	Invested Capital = Equity + ST Debt + LT Debt - Cash - ST Investments
Profit After Tax/ total capital Ratio - TT96	3.6%	5.1%	**8.2%**	
Profit After Tax/ Total assets Ratio - TT96	1.4%	1.5%	**2.0%**	
Liquidity				
Current Ratio	1.44	1.35	**1.33**	
Quick Ratio	1.15	0.93	**0.84**	Quick Ratio = (Cash + Cash equivalents + Short-term investments + Trade Receivables) / Current Liabilities
Quick Ratio - TT96	1.22	1.06	**0.97**	Quick Ratio = (Current Assets - Inventory) / Current Liabilities
Financial Leverage				
Net Debt / (Net Cash)	(2,538)	(1,315)	**(1,879)**	Total Debt - Cash & ST Investments
Debt/Owner's Equity ratio - TT96	17.93%	33.32%	**61.57%**	(ST Debt + LT Debt) / Equity
Cash & ST Investments / Total Assets	17.8%	14.5%	**20.2%**	(Cash + Short-Term Investments) / Total Assets
Debt/Total Assets Ratio - TT96	6.7%	10.1%	**15.4%**	(ST Debt + LT Debt) / Total Assets
Operating Efficiency				
Cash Conversion Cycle (CCC)	161	164	**157**	
Days Sales of Inventory (DIO)	56	69	**88**	Average Inventory balance/COGS*365
Days Sales Outstanding (DSO)	207	199	**161**	Average Trade Receivables/Revenue*365
Days Payable Outstanding (DPO)	102	104	**92**	Average Trade Payables/COGS*365
Inventory Turnover - TT96	6	5	**4**	Cost of goods sold/Average inventory
Total Asset Turnover - TT96	1.0	0.9	**1.0**	Net revenue/ Average Total Assets

SYNTHESIS OF CTD VALUATION ANALYSIS FROM 16 SECURITIES FIRMS

(Scope: July 1, 2025 - June 30, 2026 | Each securities firm is synthesized based on the average of reports within the period.)

SECURITIES FIRM	REPORT NO.	LATEST UPDATE	Target Price (VND)			AVERAGE UPSIDE	VALUATION BASIS / KEY INVESTMENT THESIS
			Average	Low	High		
ACB Securities	5	17/06/2026	102,120	96,000	110,000	+25.2%	Record backlog and high repeat sales support growth; material optimization, vertical integration/M&A of GEO Foundations, and international expansion improve margins; Emerald 68 supplements FY26 earnings.
Agribank Securities	3	02/02/2026	92,333	90,000	94,000	+12.9%	Backlog secures workloads for 2026-2027; recovery in civil, industrial construction, and infrastructure/public investment are primary drivers; real estate projects may supplement earnings during 2026-2027.
An Binh Securities	1	17/03/2026	96,800	96,800	96,800	+16.9%	Positive business results, robust civil construction growth, and record backlog; expanding the construction value chain production supports prospects.
Bao Viet Securities	1	16/09/2025	97,374	97,374	97,374	+18.9%	Civil construction recovery alongside the real estate market; diversification into industrial construction and gradual infrastructure expansion establish a three-pillar growth foundation.
BIDV Securities	3	25/05/2026	98,400	92,200	106,500	+24%	Strong backlog expansion and improving gross profit margins; latest reports reference forward FY26 P/B of 0.86x and forward FY26 P/E of 11.8x, underpinned by mega-clients and financial capacity advantages.
Guotai Junan Securities	1	22/09/2025	106,000	106,000	106,000	+29.5%	Revenue returning to growth trajectory driven by winning bid values and backlog; multi-channel momentum alongside a healthy balance sheet and low leverage supports long-term prospects.
HSC	2	11/02/2026	110,000	110,000	110,000	+31.5%	Record backlog spanning civil, factory/FDI, and infrastructure; results beat expectations, shifting towards high-quality growth, with debt recovery and provision reversals creating further valuation headroom.
KB Securities	2	26/12/2025	99,000	99,000	99,000	+20%	Newly signed contracts expected at VND 35-38 trillion in FY26/FY27; gross margins estimated at 3.4%/3.6%, reflecting construction recovery momentum.
Maybank Securities	1	16/06/2026	115,500	115,500	115,500	+59%	TTM P/E of 9.5x, at a 22% discount to the sector; projected FY26 NPAT growth of 46% and FY25-FY28 CAGR of ~30%, backed by a VND 65.5 trillion backlog, international expansion, and real estate investments.
MB Securities	2	16/01/2026	94,350	94,200	94,500	+19.9%	Backlog and real estate segments support top-line/bottom-line growth; P/B of 0.8x is below the ~1.1x sector recovery average.
Mirae Asset Securities	1	27/03/2026	101,000	101,000	101,000	+21.7%	VND 62.5 trillion backlog establishes multi-year growth foundation; real estate recovery, public investment/infrastructure 2026-2030, Go Global strategy, and GEO Foundations M&A expand capabilities and market reach.
NH Securities	2	26/06/2026	87,650	87,650	87,650	+16.1%	Record backlog and high repeat client ratios secure 2026-2027 workloads; quality clients support margins, while GEO Foundations expands investment roles and core competencies.
Phu Hung Securities	2	03/02/2026	89,725	87,050	92,400	+9%	Business results and gross margins improve, record backlog achieved; Emerald 68 serves as supplementary revenue, while competition, cash flow management, and cost control remain primary risks.

CTD (HOSE): RECORD BACKLOG FOUNDATION & BREAKTHROUGH PROSPECTS

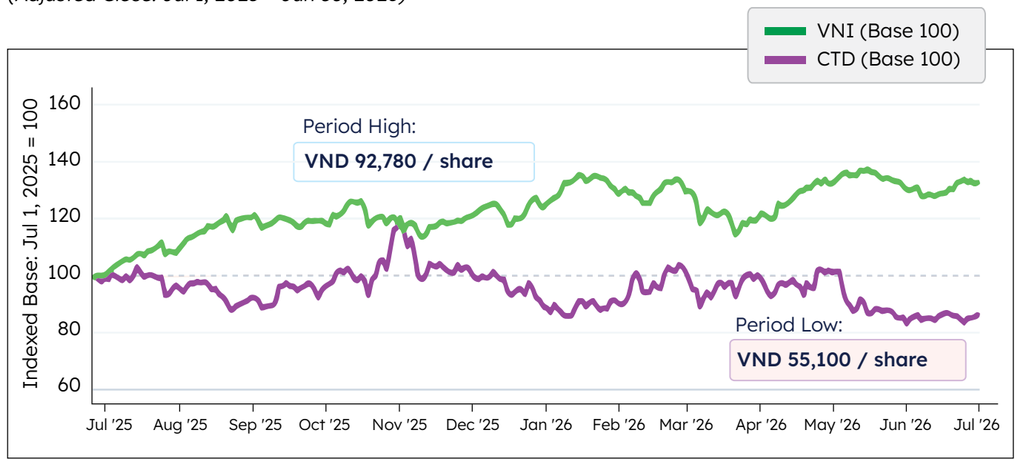
Synthesizing market price movements from July 1, 2025, to June 30, 2026, performance correlation against the VN-Index, and consensus valuation matrix from brokerage institutions.

EXCHANGE & TICKER	52-WEEK PRICE RANGE (ADJUSTED)	FY2026 CONSENSUS TARGET PRICE	VALUATION BAND
HOSE: CTD	VND **55,100-92,780**	VND **98,691**	VND **87,050-115,500**
Sector: Construction & Infrastructure	Accumulation Trough | Peak: Oct 31, 2025	Average Upside: +22.2%	Synthesizing 30 reports from 16 securities firms

Mean Upside: **+22.2%**

CTD VS. VN-INDEX PERFORMANCE

(Adjusted Close: Jul 1, 2025 – Jun 30, 2026)



SECURITIES FIRM	REPORT NO.	LATEST UPDATE	Target Price (VND)			AVERAGE UPSIDE	VALUATION BASIS / KEY INVESTMENT THESIS
			Average	Low	High		
Shinhan Securities	2	10/03/2026	107,200	105,500	108,900	+32.3%	Record backlog, high repeat sales ratio, and improving gross margins; healthy balance sheet, low debt, and declining bad debts bolster outlook.
SSI Securities	1	27/03/2026	91,300	91,300	91,300	6.5%	Surging backlog and repeat sales; GEO Foundations acquisition aids value chain integration, while abundant liquidity and robust financial positioning enable material and partner proactivity amidst rising input costs.
VCB Securities	1	13/03/2026	94,094	94,094	94,094	+18%	Peak backlog and thriving construction activity; long-term prospects stem from deeper real estate participation, reduced bad debt provisions, and enhanced cash flow.
* FY2026 CONSENSUS	30	26/06/2026	98,691	87,050	115,500	+22.2%	Synthesis of 30 FY26 reports: consensus centers on record backlog, repeat sales, construction/real estate/infrastructure recovery, and margin expansion; supplementary drivers include Emerald 68, M&A/vertical integration, and global expansion, with competition, cash flows, and receivable quality as primary risks.

COTECCONS SUCCESSFULLY MOBILIZES VND 1,400 BILLION VIA BOND ISSUANCE

TOTAL MOBILIZED SCALE	OFFERING VOLUME	DISBURSED AMOUNT (CUMULATIVE AS OF JUN 30, 2026)	UNDISBURSED PROCEEDS
VND 1,400 BILLION	14 MILLION BONDS	VND 783.6 BILLION	VND 616.4 BILLION
Par Value: VND 100,000 / Bond	Completion Date: Jan 30, 2026	Equivalent to 56.0% of Total Proceeds	

In early 2026, Coteccons successfully offered and issued 14 million bonds, mobilizing a total capital value of VND 1,400 billion.

The successful bond issuance aligns seamlessly with Coteccons' long-term financial strategy, aimed at diversifying capital sources, optimizing financial structure, and safeguarding liquidity and operational stability. Amidst a corporate bond market characterized by investor caution, Coteccons' successful issuance of unsecured bonds serves as a vivid testament to the capital market's and top-tier investors' unwavering confidence in Coteccons' financial capacity, governance quality, and growth prospects.

Bond proceeds will be utilized in strict adherence to the disclosed plan, optimizing the capital structure to support core production and business operations while underpinning business expansion during the 2025-2030 growth cycle.

Coteccons regards market and investor confidence as the cornerstone of its sustainable growth strategy. Accordingly, the Company remains steadfast in upholding high standards of transparency, strengthening risk management effectiveness, and optimizing capital efficiency—thereby reinforcing its market position and fostering enduring partnerships with shareholders, investors, and financial institutions.

> **"MARKET AND INVESTOR CONFIDENCE IS THE CORE FOUNDATION OF OUR SUSTAINABLE GROWTH STRATEGY."**

On September 20, 2025, Coteccons convened its Shareholders' Day, reinforcing transparent market dialogue and outlining the Group's strategic growth roadmap ahead of the Annual General Meeting (AGM)

KEY OFFERING DETAILS

Security Name	Coteccons Bonds in 2025
Offering Form	Public Offering
Par Value	VND 100,000 / Bond
Offering Volume	14,000,000 Bonds
Total Mobilized Value	VND 1,400,000,000,000
Project Allocation	VND 0 (Supplementing Working Capital for Production & Business Operations)
Offering Closing Date	January 30, 2026

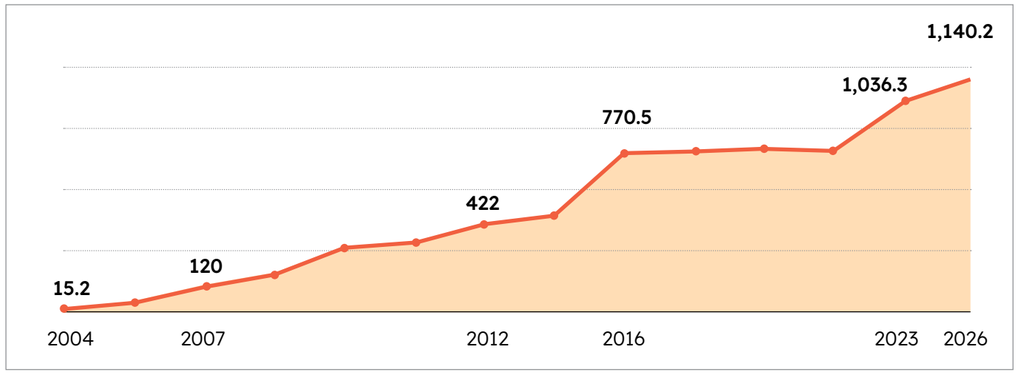
EQUITY CAPITAL EXPANSION AND SHAREHOLDER STRUCTURE

The trajectory of charter capital expansion from VND 15.2 billion (2004) to VND 1,140.2 billion (2026), underpinned by a secure and transparent capital allocation mechanism.

CURRENT CHARTER CAPITAL	TOTAL ISSUED SHARES	OUTSTANDING SHARES	TREASURY SHARES
VND 1,140.2 BILLION	114,026,467 SHARES	111,823,220 SHARES	2,203,247 SHARES
75x Growth since Inception	STANDARD PAR Value: VND 10,000 / Share	Equivalent to 98.07% of Total Issued	Equivalent to 1.93% of Total Capital

CHARTER CAPITAL EVOLUTION

(Unit: VND billion)



CHARTER CAPITAL EVOLUTION ACROSS PERIODS

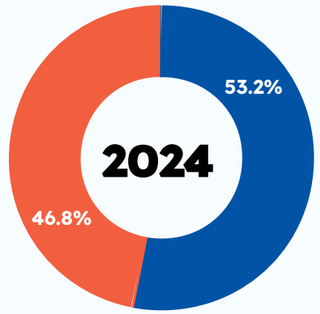
August 2004	VND 15.2 billion	Initial Founding Capital
October 2006	VND 35.0 billion	Bonus share issue (1:1 ratio) & Employee Stock Ownership Plan (ESOP)
January 2007	VND 59.5 billion	Bonus share issue (2:1 ratio) & Private placement to strategic shareholders
June 2007	VND 86.2 billion	Bonus share issue (5:2 ratio) & ESOP issuance
July 2007	VND 120.0 billion	Private placement to strategic shareholders
June 2009	VND 184.5 billion	Bonus share issue (2:1 ratio) & ESOP issuance
May 2010	VND 307.5 billion	Bonus share issue (3:2 ratio)
September 2011	VND 317.7 billion	ESOP issuance
March 2012	VND 422.0 billion	Private placement to strategic shareholders
August 2015	VND 432.5 billion	ESOP issuance
December 2015	VND 468.6 billion	Share issuance for Unicons swap acquisition
August 2016	VND 492.0 billion	ESOP issuance
October 2016	VND 655.7 billion	Rights offering to existing shareholders (3:1 ratio)
November 2016	VND 770.5 billion	Private placement to strategic shareholders
January 2018	VND 783.6 billion	ESOP issuance
February 2019	VND 792.55 billion	ESOP issuance
November 2022	VND 788.3 billion	Capital reduction via buyback of ESOP shares from early-resigning employees
November 2023	VND 1,036.3 billion	Bonus share issue to increase share capital from owners' equity (3:1 ratio)
February 2026	VND 1,087.0 billion	Bonus share issue to increase share capital from owners' equity (20:1 ratio)
May 2026	VND 1,140.2 billion	Bonus share issue to increase share capital from owners' equity (20:1 ratio)

Treasury Shares & Transactions During the Year: The current total number of treasury shares stands at **2,203,247 shares**, accounting for **1.93%** of total charter capital. During the fiscal year ended June 30, 2026, the Company **did not execute any buyback or resale transactions of treasury shares**.

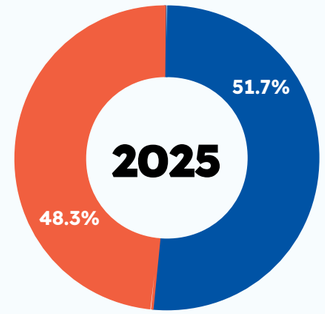
SHAREHOLDER STRUCTURE EVOLUTION ACROSS YEARS

1 Geographical Breakdown

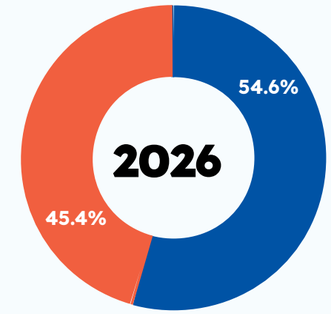
- Domestic Shareholders
- Foreign Shareholders



As of 30/06/2024



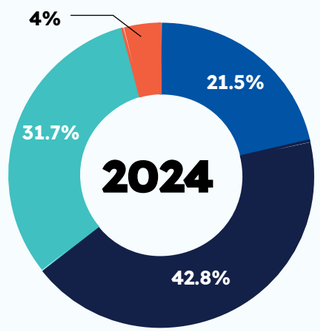
As of 30/06/2025



As of 30/06/2026

2 Shareholder Structure by Ownership Type

- Domestic Institutions
- Foreign Institutions
- Domestic Individuals
- Foreign Individuals



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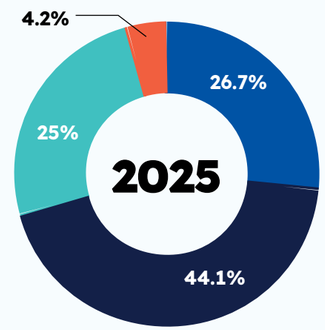
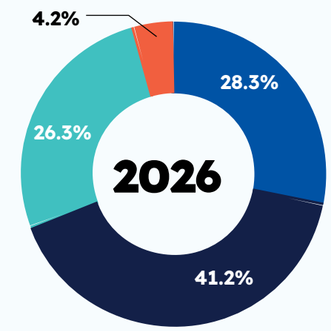


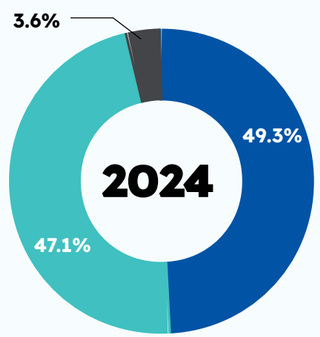
As of 30/06/2025



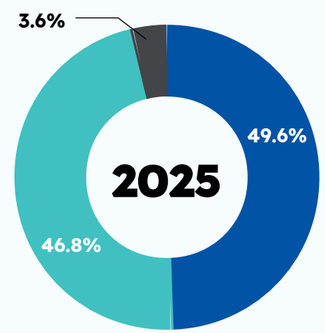
As of 30/06/2026

3 Shareholder Structure by Holding Scale

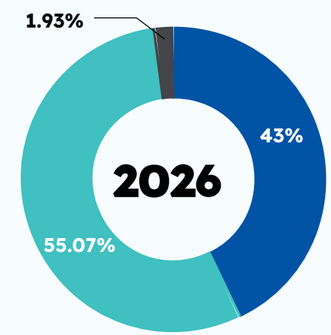
- Major Shareholders (>= 5%)
- Minor Shareholders (< 5%)
- Treasury Shares



As of 30/06/2024



As of 30/06/2025



As of 30/06/2026

Comparative analysis of shareholder structure fluctuations by geography, ownership type, and holding scale as of June 30 annually.

STOCK TRANSACTIONS BY MAJOR SHAREHOLDERS, INSIDERS, AND RELATED PERSONS

No.	TRADER / ORGANIZATION NAME	POSITION / RELATIONSHIP WITH INSIDER	SHARES (30/06/2025)		SHARES (30/06/2026)		NOTE
			NUMBER	OWNER (%)	NUMBER	OWNER (%)	
I	MAJOR SHAREHOLDERS						
1	Kustocem Pte. Ltd.	Major Shareholder	18,542,221	17.9%	20,442,798	17.9%	Received additional shares issued from owners' equity to increase charter capital
2	Thanh Cong Investment & Trading Co., Ltd.	Major Shareholder	14,923,536	14.4%	16,453,197	14.4%	Received additional shares issued from owners' equity to increase charter capital
3	The8th Pte. Ltd.	Major Shareholder	11,008,666	10.6%	12,137,053	10.6%	Received additional shares issued from owners' equity to increase charter capital
II	INSIDERS AND RELATED PERSONS						
A	BOARD OF DIRECTORS (BOD)						
1	Mr. Bolat Duisenov	Chairman of the BOD	1,628,933	1.57%	1,795,897	1.57%	Received additional shares issued from owners' equity to increase charter capital
2	Mr. Talgat Turumbayev	BOD Member	2,120,200	2.05%	2,337,520	2.05%	Received additional shares issued from owners' equity to increase charter capital
3	Mr. Herwig Guido H. Van Hove	BOD Member	0	0%	0	0%	
4	Mr. Tan Chin Tiong	Independent BOD Member	0	0%	0	0%	
5	Mr. Tong Van Nga	Independent BOD Member	0	0%	0	0%	
6	Mr. Pham Quang Vu	BOD Member	0	0%	0	0%	
7	Mr. Vo Hoang Lam	BOD Member cum Deputy General Director	218,008	0.21%	240,353	0.20%	Received additional shares issued from owners' equity to increase charter capital
B	SUPERVISORY BOARD						
1	Mr. Nguy Gia Hoang	Head of Board of Supervisors	0	0	0	0%	Appointed on October 20, 2025
2	Mr. Vu Hoang Nam	Board of Supervisors Member	0	0	4,700	0.004%	Appointed on October 20, 2025
3	Mr. Zhaidarzhan Zatayev	Board of Supervisors Member	0	0	0	0%	
C	BOARD OF MANAGEMENT (BOM / EXECUTIVE COMMITTEE)						
1	Mr. Vo Hoang Lam	Deputy CEO	Disclosed in Section II.A (BOD)				
2	Mr. Nguyen Chi Thien	Deputy CEO	281,000	0.30%	263,003	0.23%	Received bonus shares from capital increase and personal investments
3	Ms. Nguyen Trinh Thuy Trang	Deputy CEO	328,712	0.30%	367,806	0.32%	Received additional shares issued from owners' equity to increase charter capital
4	Mr. Tran Ngoc Hai	Deputy CEO	190,000	0.20%	199,125	0.17%	Received additional shares issued from owners' equity to increase charter capital
5	Ms. Tran Thi Thanh Van	Chief Accountant	6,000	0.01%	6,700	0.01%	Received additional shares issued from owners' equity to increase charter capital
D	OTHER KEY MANAGEMENT PERSONNEL						
1	Ms. Dinh Thi Hong Tham	Person in Charge of Information Disclosure (IR)	14,000	0.01%	15,630	0.01%	Received additional shares from capital increase and personal investments

CRIMSON BANNERS ACROSS COTECCONS CONSTRUCTION SITES

Commemorating national milestones (Reunification Day on April 30 and Independence Day on September 2), from industrial mega-sites across Northern Vietnam to coastal mega-projects in the Central region and towering metropolitan skyscrapers in the South, tens of thousands of Coteccons workers unite under the proud crimson flag with a golden star fluttering atop tower cranes—igniting a symphony of patriotism and corporate vision.

National Flag Flying High at the Phu Quoc APEC Convention Center Megasite

SPATIAL CONTEXT

AN ANCHOR IN THE SKY

Suspended hundreds of meters in the crisp autumn breeze, the national flag snaps proudly against a backdrop of steel frameworks and outstretched crane booms.

More than a ceremonial tribute to Independence Day, the brilliant red banners atop project towers stand as an enduring testament to the grit, operational discipline, and unwavering resolve of Vietnamese construction professionals braving the harshest weather and aggressive execution timelines.

Ixora
Ho Tram 2
Project (HCMC)

MIK Tay Mo
Project (Hanoi)

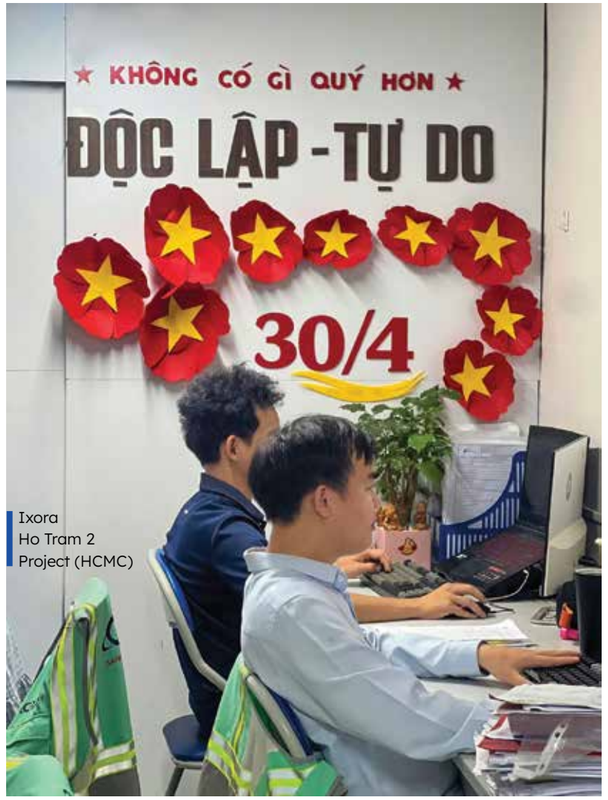
The Infinity
Project
(HCMC)

CONSTRUCTION SITE ENERGY

PATRIOTISM EMBEDDED IN EVERY STRUCTURAL DETAIL

Patriotism on our jobsites is articulated not through rhetoric, but crystallized within every flawless weld, every robust concrete pour, and meticulous engineering precision.

Beads of perspiration falling on steel decks and sun-weathered smiles carry a quiet pride: every safe working hour and every project delivered on schedule serves as a vital brick building a prosperous national landscape.



Ixora
Ho Tram 2
Project (HCMC)

Vinhomes Star City
(Thanh Hoa)

Crystal Palace
Balconies
(Dong Nai)

Masteri
Lakeside
Office
(Hanoi)

APEC Convention Center Project (AnGiang)

A UNIFIED HEARTBEAT ACROSS THE S-SHAPED NATION

Eaton Park Project (HCMC)

Vinhomes Star City Project (Thanh Hoa)

The OpusK Project (Metropole 1.14, HCMC)

From international green-standard high-tech manufacturing complexes and advanced data centers to iconic urban landmarks, the crimson hue serves as a unifying thread binding tens of thousands of professionals within our ecosystem.
The "One Team - One Vision" ethos beats in unison with the nation's pulse, driving an unyielding, round-the-clock construction engine.

Monday Flag-Raising & Synchronized North-Central-South Perspectives]

The Global City Project (HCMC)

Eaton Park Project (HCMC)

FUTURE ASPIRATIONS

AGE 22 - SERVING WITH QUALITY AND GLOBAL AMBITIONS

Entering its 22nd year—a milestone of institutional maturity and breakthrough momentum—Coteccons carries forward a profound national responsibility coupled with a bold global vision. The pride inspired beneath the crimson flag today acts as a catalyst propelling the Coteccons collective to steadfastly pursue sustainable benchmarks, affirming the intellect and market leadership of Vietnamese construction on regional and international stages.

Coteccons Team Moving Confidently Toward Project Completion

BWID SCC02 Binh Duong Project (HCMC)

58 Tay Ho Project (Hanoi)

The OpusK Project (Metropole 1.14, HCMC)

> **"WE ARE RACING AGAINST TIME TO MATERIALIZE MIRACLES."**

FLAGSHIP PROJECTS

Sunset Over the Phu Quoc International Airport Megasite (An Giang)

01. GIA BINH INTERNATIONAL AIRPORT

The New Aviation Infrastructure Icon of Northern Vietnam

Architectural Rendering of the 119.6-Meter Air Traffic Control (ATC) Tower: A Rising Aviation Landmark

Coteccons engineering team celebrates rapid topping-out of ATC Tower shell structure with in 6 months.

As a national key transportation infrastructure project, Gia Binh International Airport serves as a strategic link in completing the transport network of the Hanoi Capital Region and Bac Ninh Province. Planned according to modern international benchmarks, the facility supports socio-economic and national defense development while functioning as the official reception venue for heads of state during the APEC 2027 Summit.

The project encompasses, VIP terminals, flight operation assurance facilities, synchronized technical infrastructure, and emergency rescue auxiliary works. The centerpiece - the 119.6m Air Traffic Control (ATC) Tower - is designed as an architectural landmark, achieving roof-topping of its shell structure in a record-breaking 6 months.

Bac Ninh Province

PROJECT PARAMETERS

DEVELOPER
Masterise Aviation Infrastructure JSC

PROJECT TYPE
International Airport / Special Grade

SCALE / CAPACITY
196 ha | Special Grade Construction (Group A) | 30 million passengers/ year to 2030; 50 million passengers/ year to 2050.

TOTAL INVESTMENT
> VND 196,000 Billion
(Phase 1.1: > VND 44,000 Billion)

TIMELINE
2025 – Q1/2027 (Phase 1.1 serving APEC 2027)

ENGINEERING & ESG MILESTONES

- Complies with ICAO 4F airport operational standards.
- Developed under the "Green - Smart - Sustainable Airport" model, optimizing land-use planning, energy efficiency, and comprehensive environmental management.
- Deploying advanced climbing formwork technology to top out the ATC Tower's structural shell within a record six-month timeframe.

> **GIA BINH INTERNATIONAL AIRPORT - AFFIRMING COTECCONS' PROWESS IN NATIONAL AVIATION MEGA-PROJECTS.**

Panoramic Rendering of Phu Quoc International Airport Terminal 2: Featuring the Iconic Fire Phoenix Architectural Motif

Phu Quoc Special Zone

02. PHU QUOC INTERNATIONAL AIRPORT (EXPANSION)

The Fire Phoenix Taking Flight on Pearl Island

Featuring an iconic Fire Phoenix design conceived by legendary Italian architect Marco Casamonti, the Phu Quoc International Airport Expansion Project is an international-brand infrastructure ready to welcome Heads of State for the APEC 2027 Meeting.

Coteccons undertook structural execution, rough finishing, and facade erection for the Terminal T2. The project required handling ultra-large components with 12m and 18m beam spans, 1.8m high transfer floor slab beams, and an 11.5m high atrium. Deploying a fast-track execution model combining 3 shifts across 4 crews with over 2,300 engineers and workers through Tet, Coteccons achieved a 5-story concrete structure handover record within 6 months.

Panoramic View of the Terminal 2 Construction Site

PROJECT PARAMETERS

DEVELOPER
Sun Airport JSC
(Sun Group)

PROJECT TYPE
International
Airport / Grade 4E

SCALE / CAPACITY
1,050 ha | Terminal T2: 367,040 m²
GFA (1 basement, 5 storeys) |
20 - 50 million passengers/year

TOTAL INVESTMENT
VND 22,000 Billion

TIMELINE
18 months (07/2025 – 09/2026)
• Operator: Changi Airport Group

SAFETY, ENGINEERING & ESG MILESTONES

- Milestone of 5 million safe working hours without incidents.
- 645 m³ of concrete recycled during construction.
- 1,218 tons of steel effectively salvaged and reclaimed.

> **LIGHTNING-FAST 45-DAY FAST-TRACK EXECUTION FOR 1.8M TRANSFER BEAMS - ELEVATING PHU QUOC'S INFRASTRUCTURE TO INTERNATIONAL STATURE.**

Overall Architectural Rendering of the Oceanfront Phu Quoc APEC Convention Complex Featuring the World's Largest Column-Free Ballroom

Phu Quoc Special Zone

03. APEC CONVENTION CENTER

The Iconic "Round Heaven - Square Earth" Equilibrium Complex

Serving as the focal point for the APEC 2027 High-Level Week, the APEC Phu Quoc Convention Complex gathers world-record components, perfectly blending modern technology with deep Vietnamese philosophical heritage.

The reciprocal design between the circular theater block (Heaven) and the square convention center block (Earth) honors national origins. Sub-zone S3 features the world's largest column-free Ballroom spanning 11,050 m².

Mobilizing over 2,500 engineers and workers on-site, Coteccons pioneered the application of crane-mast shoring solutions to construct a 33m high atrium lobby at Tower S4—an engineering breakthrough inherited from practical experience.

Panoramic View of the Phu Quoc Coastal Megasite: Simultaneous Construction Across Sub-Zones S2, S3, and the S4 Tower

PROJECT PARAMETERS

DEVELOPER
Phu Quoc Sun Co., Ltd. (Sun Group)

PROJECT TYPE
APEC 2027 Convention, Exhibition, Theater & Hotel Complex

SCALE / CAPACITY
Sub-zone S3 (175,689 m², Ballroom 11,050 m²) | S2 (62,884 m²) | S4 (384,954 m²)

TOTAL INVESTMENT
VND 21,860 Billion

TIMELINE
March 2027 (Serving APEC 2027 Summit)

SAFETY, ENGINEERING & ESG MILESTONES

- Executed 3 shifts continuously through holidays and Tet, ensuring national political milestone schedules.
- Recorded over **7 million** safe working hours.
- Executed Green Day initiatives, coastal cleanup campaigns, and island ecosystem preservation.

> **"MASTERING COMPLEX ENGINEERING SOLUTIONS - ARCHITECTING GLOBAL-SCALE DIPLOMATIC EVENT SPACES."**

Aerial Master Plan Rendering of the Castle Complex and Botanical Gardens Atop Ba Na Summit (Designed by Aedas)

Ba Na Summit, Ba Na Commune, Da Nang City

04. BA NA HILLS RESIDENCES & RESORTS SUPER-COMPLEX

Conquering Heights Amidst the Central Mountain Ranges

Part of Sun Group's USD 2 billion expansion project, the hotel and entertainment complex atop Ba Na Mountain features 16th-17th century classic French architecture, serving as a catalyst to elevate Danang tourism globally.

This represents one of Vietnam's most severe construction environments, where all materials, heavy equipment, and labor forces must be hoisted up mountain peaks at an elevation of nearly 1,500m. Restricted footprints, dense fog, and frequent Central Vietnam storms constantly affected project schedules.

Coteccons' logistics coordination and risk management prowess transformed rugged cliffs into magnificent classical resort spaces.

Perspective View of the Classical European Architectural Square and the 5-Star Hotel Block Nestled in Mountain Mists

PROJECT PARAMETERS

DEVELOPER
Ba Na Cable Car Service JSC (Sun Group)

PROJECT TYPE
5-Star Hotel, Resort & Entertainment Complex

SCALE / CAPACITY
376,342 m² GFA | 3 high-rise towers with 3,000 five-star rooms | Elevation +1,487m

TOTAL INVESTMENT
~ VND 20,000 Billion
(Total Mega-Project: **VND 52,000 Billion**)

TIMELINE
36 months (05/2024 – 04/2027)

SAFETY, ENGINEERING & ESG MILESTONES

- Achieved over **3.2 million** safe hours with **2,800 engineers and workers** and **30,000 labor mobilizations** at perilous mountain altitudes.
- Minimized transport and construction impacts on Ba Na's primary forest vegetation.

> **OVERCOMING ALL WEATHER AND TERRAIN CHALLENGES - TRANSPORTING MEGA-PROJECTS TO HIGH MOUNTAIN SUMMITS.**

Architectural Rendering of the Non-Linear Pearl Dome Structure Designed by Architect Renzo Piano at Dam Tri, West Lake

05. HO TAY PEARL THEATER

The Nonlinear Shell Masterpiece in the Heart of the Capital

Dam Tri, Tay Ho District, Hanoi

Designed by legendary Italian architect Renzo Piano, the West Lake Pearl Theatre is a world-class cultural and performing arts venue with a capacity of nearly 2,000 seats, promising to become a new cultural landmark of international stature in Hanoi. The project's architectural highlight is its non-linear, curved reinforced concrete shell roof, inspired by the rippling waves of West Lake. The roof's exterior is finished with pearl-effect ceramic tiles that change color with the light throughout the day.

The project's greatest challenge lies in constructing the non-linear curved shell roof, whose complex geometry defies conventional patterns and has no comparable precedent in Vietnam. Designed as an ultra-thin structure, the shell roof varies in thickness from 200 to 800 mm; when compared at the same scale, it is even thinner than an eggshell. Furthermore, construction on weak soil with a high groundwater table, alongside a deep water basin extending below the groundwater level, demands the most rigorous technological solutions and risk-control measures in modern construction.

Panoramic View of the Construction Site Executing Complex Orchestra Pit and Foundation Structures Under the West Lake Sunset

PROJECT PARAMETERS

DEVELOPER
Sun City Co., Ltd. (Sun Group)

PROJECT TYPE
International-Standard Cultural & Performing Arts Complex

SCALE / CAPACITY
40,980 m² GFA | Height 38m | Nearly 2,000 seats | Shell roof 17,000 m²

TOTAL INVESTMENT
VND 12,756 Billion

TIMELINE
Expected completion: 12/2027 • **Design**: Renzo Piano

SAFETY, ENGINEERING & ESG MILESTONES

- Executed 300mm thick auditorium walls fitted with independent vibration-damping acoustic pads.
- Conquered unprecedented ultra-thin nonlinear shell construction in Vietnam.
- 14 amorphous special "shell" legs supporting the massive roof.

> **"WHERE PRECISE CONSTRUCTION ENGINEERING TRANSFORMS RENZO PIANO'S BLUEPRINTS INTO A LIVING ARCHITECTURAL MASTERPIECE."**

06. SUNTORY PEPSICO TAY NINH PLANT

LEED Gold Standard High-Tech Manufacturing Mega-Project

Duc Hoa Commune, Tay Ninh Province

Aerial Panoramic View of the State-of-the-Art 20-Hectare Suntory PepsiCo Manufacturing Complex

Inside the State-of-the-Art Automated Production Facility Featuring an Advanced AGV System

As Suntory PepsiCo's largest and most modern production facility in Vietnam and across Asia, the USD 300 million project in Tay Ninh vividly demonstrates domestic general contractor Coteccons' capacity to meet the stringent standards of global FDI capital.

The plant integrates automation, digital technology, and smart production management. Coteccons' construction workflow strictly complies with Greenhouse Gas Emissions standards, optimizes and utilizes eco-friendly building materials, and incorporates renewable energy infrastructure. Reaching a peak of 1,500 personnel on-site, the project established an impressive milestone of 4.5 million safe working hours.

PROJECT PARAMETERS

DEVELOPER
Suntory PepsiCo Beverage Vietnam Co., Ltd.

PROJECT TYPE
High-Tech Manufacturing Plant / FDI

SCALE / CAPACITY
20 ha | Capacity: 1.244 billion liters/year | ~3,000 workers in supply chain

TOTAL INVESTMENT
VND 7,800 Billion
(~ USD **300 Million**)

TIMELINE
Handover & Commercial Operation in FY2026

SAFETY, ENGINEERING & ESG MILESTONES

- Achieved LEED Gold green building certification.
- Safety and sustainability standards met Suntory PepsiCo Group's global benchmarks.

> **AFFIRMING VIETNAMESE GENERAL CONTRACTOR CAPABILITIES IN MATERIALIZING RIGOROUS GREEN BUILDING STANDARDS FROM GLOBAL CORPORATIONS.**

07. BWID PHO NOI A LOGISTICS CENTER

Sustainable Two-Storey Smart Warehousing Model

Pho Noi A Industrial Park, My Hao Town, Hung Yen Province

Panoramic View of the Modern Two-Story Warehouse Complex Spanning Over 120,000 Sq.m. of Floor Area at Pho Noi A Industrial Park

Inside BWID Pho Noi A Logistics Center

Anticipating automated logistics trends at the Capital's eastern gateway, the Pho Noi A Industrial Development Complex is an architectural breakthrough featuring a 2-storey warehouse model with direct ramps for heavy trucks.

The project posed complex engineering challenges regarding dynamic and static load-bearing structures from heavy containers on upper levels. Coteccons deployed laser-screed super-flat floor solutions meeting FF45 FL35 standards alongside prestressed cable beams, perfectly fulfilling automated warehouse schedules and quality standards.

The success of this "Repeat Sales" collaboration further reinforces the rock-solid strategic trust between BW Industrial and Coteccons.

PROJECT PARAMETERS

DEVELOPER
Pho Noi A Industrial Development JSC (BW Industrial)

PROJECT TYPE
Modern 2-Storey Ready-Built Warehouse with Heavy Ramps

SCALE / CAPACITY
120,127 m² GFA (2 two-storey warehouses, 4-storey office)

TOTAL INVESTMENT
VND 900 Billion

TIMELINE
14 months (11/2024 – 01/2026)

SAFETY, ENGINEERING & ESG MILESTONES

- Achieved LEED Gold Green Building certification.
- Achieved Laser Screed FF45 – FL35 super-flat floor standard for AGV robots.
- Applied 3R model (Reduce - Reuse - Recycle), high-load Ringlock scaffolding, and smart sensor fire protection.

> **HIGH-TECH SUPER-FLAT FLOORS - THE SOLID FOUNDATION FOR TOMORROW'S AUTOMATED WAREHOUSING WAVE.**

08. PVF STADIUM HUNG YEN

Record-Breaking 270-Day Fast-Track Execution to FIFA Standards

Hung Yen Province

Architectural Rendering of the State-of-the-Art 60,000-Seat PVF Stadium

Accelerated 270-Day Construction Progress: Rapid Installation of 84 Perimeter Columns and 9-Tier FIFA-Standard Grandstand Structures

Commenced on October 19, 2025, in the presence of General Secretary To Lam, the 60,000-seat PVF Stadium represents Vietnam's premier large-scale sports infrastructure undertaken by a domestic general contractor.

The 270-day schedule demanded an unprecedented fast-track methodology: 52 days to complete 4 main Super Truss support columns, 70 days for 80 Ring Beam secondary columns, and 93 days for the grandstands.

Coteccons combined two elite formwork technologies: Slip Form (continuous hydraulic sliding 24/24h) and Climbing Form, achieving absolute axial precision and verticality for 84 perimeter columns at +44.8m elevation.

PROJECT PARAMETERS

DEVELOPER
Ministry of Public Security

PROJECT TYPE
Sports Facility / National Stadium

SCALE / CAPACITY
60,000 m² site | 172,927 m² GFA | 60,000 seats | 6 grandstand tiers

TIMELINE
270 days (Record fast-track milestone)

SAFETY, ENGINEERING & ESG MILESTONES

- Executed to FIFA stadium construction standards.
- Day/night safety governance and high-altitude operations governed by "Zero Tolerance for Safety Compromise."

> **VIETNAMESE ENGINEERING PROWESS: FORGING THE 270-DAY MIRACLE IN BUILDING INTERNATIONAL-CALIBER SPORTS ARENAS.**

09. TTC PLAZA DANANG & AEON MALL THANH KHE

Conquering Japanese Standards with Asia's Leading Retail Group

Thanh Khe Ward, Da Nang City

Actual Site Implementation of the Facade at TTC Plaza Da Nang, Featuring the Integrated AEON Mall Thanh Khe Commercial Center

Vibrant Atrium Space Inside the Japanese-Standard AEON Mall Da Nang Commercial Center

TTC Plaza Danang is a commercial, hotel, hospitality, and high-end office complex located near Danang International Airport in Thanh Khe. The project features Danang's first AEON Mall, TUI SUNEO 4-star hotel, 199 luxury apartments, and 30,000 m² of offices. Notably, AEON Mall Thanh Khe marks the first time AEON Mall has partnered directly with a Design & Build (D&B) general contractor. Coteccons accompanies, accompanying the developer from design development through finishing and operational handover, fulfilling rigorous Japanese standards for quality, safety, and meticulous finishing details.

PROJECT PARAMETERS

DEVELOPER
TTC Land, Nguyen Kim & AEONMALL Vietnam

PROJECT TYPE
Shopping Mall, Apartments, Hotel, Offices

SCALE / CAPACITY
138,000 m² GFA | 2 basements, two 18-storey towers | 4-storey AEON Mall podium

TOTAL INVESTMENT
VND 2,500 Billion

TIMELINE
33 months (01/2024 – 09/2026)

SAFETY, ENGINEERING & ESG MILESTONES

- Applied 3R principles (Reduce - Reuse - Recycle), source waste sorting, and Green Day maintenance.
- Achieved nearly **3.8 million** safe working hours.
- Cared for worker welfare through safety reward programs and meaningful Xay Tet events.

> **AFFIRMING COTECCONS' GENERAL CONTRACTING CAPABILITIES IN MEETING JAPAN'S RIGOROUS STANDARDS FOR QUALITY, PRECISION, AND ATTENTION TO DETAIL, AS LEADING RETAIL GROUP AEON PARTNERS DIRECTLY WITH A VIETNAMESE GENERAL CONTRACTOR FOR THE FIRST TIME.**

10. THE OPUSK THU THIEM

High-Rise Masterpiece on Thu Thiem's Soft Muddy Soil

Lot 1-14, Thu Thiem New Urban Area, Ho Chi Minh City

Architectural Rendering of the Grade A Twin-Tower Office Complex and Multimillion-Dollar Residences at The OpusK Thu Thiem

On-Site Construction Progress of the OpusK Tower Soaring Within The Metropole Thu Thiem Master-Planned Community Along the Saigon River

As the final landmark piece of The Metropole Thu Thiem mega-development, The OpusK enjoys a prime location at the heart of Ho Chi Minh City's emerging financial district, offering a contemporary mixed-use environment comprising Grade A office space, commercial facilities, and luxury residences. The project features one of the deepest basements in Ho Chi Minh City and faced the challenge of a very weak soft clay layer extending to a depth of 29 metres.

Coteccons addressed this challenge through an enhanced Semi-Top Down construction method, combined with an engineered system of inclined struts and counterweight platforms to effectively control diaphragm wall displacement, ensuring the absolute safety of both the project's basement structure and adjacent developments.

PROJECT PARAMETERS

DEVELOPER
Quoc Loc Phat JSC | Developer: SonKim Land

PROJECT TYPE
Grade A Office & Luxury Apartment Complex

SCALE / CAPACITY
120,000 m² GFA | 4 basements, 2 towers (30 & 36 storeys)

TOTAL INVESTMENT
VND 3,500 Billion

TIMELINE
27 months (04/2025 – 06/2027)

SAFETY, ENGINEERING & ESG MILESTONES

- Targeting dual green certifications: LEED Gold & Green Mark Gold.
- Deployed BIM LOD 350 modeling framework.
- Utilized a Common Data Environment (CDE) for full digital integration.

> **"CONQUERING DEEP BASEMENT DEPTHS - THE SOLID ENGINEERING ANCHOR FOR THU THIEM'S FINANCIAL DISTRICT ICON."**

11. EATON PARK

Sustainable Living Benchmarked

Mai Chi Tho Avenue, Binh Trung Ward, Ho Chi Minh City

Architectural Rendering of the Luxury Eaton Park Eco-Apartment Tower Along the Mai Chi Tho Avenue Corridor

Round-the-Clock Construction Progress at the Eaton Park Megasite Featuring Rigorous Quality Control Under GQUAS Standards

Positioned as a prime ecological apartment complex along Mai Chi Tho Avenue, Eaton Park by Gamuda Land - one of Malaysia's leading property developers,

delivers world-class resort-style metropolitan living. Coteccons serves as the main contractor, ensuring rigorous quality and green construction standards.

At Eaton Park, Coteccons implements Gamuda's rigorous GQUAS quality control framework, built upon CONQUAS—an internationally recognized construction quality assessment system established in 1989.

This solution ensures construction excellence, elevates customer experience, and drives sustainable value for the project.

PROJECT PARAMETERS

DEVELOPER
Gamuda Land

PROJECT TYPE
Luxury Apartment & Commercial Complex

SCALE / CAPACITY
1.82 ha | 4 towers ranging from 29 to 39 storeys

TOTAL INVESTMENT
VND 3,264 Billion

TIMELINE
29 months (02/2025 – 07/2027)

SAFETY, ENGINEERING & ESG MILESTONES

- Implements Gamuda's rigorous GQUAS international quality management standards.
- Green jobsite integrating electricity/water savings, waste sorting, and environmental protection.

> **"EMBEDDING ESG STANDARDS INTO EVERY CONSTRUCTION DETAIL - DEFINING TOMORROW'S LUXURY APARTMENT LIVING."**

KEY CORPORATE MILESTONES & EVENTS (FY2026)

1 2025 ANNUAL GENERAL MEETING OF SHAREHOLDERS

On October 20, the 2025 Annual General Meeting of Shareholders was held under the theme “Vision 2040 - Balance for Sustainability”. At the meeting, Coteccons announced its long-term development orientation and reaffirmed its sustainable growth strategy.

The AGM summarized positive operating results for FY2025, reinforcing Coteccons' growth foundation. Executive leadership underscored the guiding philosophy: "No need to race, just walk the right path." This serves as the compass for sustainable growth moving forward.

In the upcoming fiscal year, Coteccons will continue expanding market presence, focusing on high-value-added sectors, and progressively deploying its "Go Global" strategy across key target and high-potential markets. By diversifying revenue streams, client segments, and geographic markets, the Company enhances resilience against global macroeconomic volatility while steadfastly pursuing its human-centric construction enterprise vision.

2 SHAREHOLDERS’ DAY: PIVOTING TO QUALITY GROWTH

During FY2026, Coteccons hosted two online Shareholders’ Day in September 2025 and June 2026, fostering direct exchanges between executive leadership and shareholder regarding business performance, market outlook, and long-term strategic directions.

At the September 20, 2025 Shareholders’ Day hosted at the APEC Convention Center project site (An Giang), Chairman Bolat Duisenov shared Coteccons' vision through three major macro drivers shaping the construction sector: Urbanization, Industrialization, and Globalization. Confronting thin profit margins, executive leadership adopted the rigorous strategy of "cutting fat, preserving muscle, trimming excess," streamlining operations to maximize efficiency.

On the afternoon of June 15, 2026, at Shareholders' Day 2026, leadership re-emphasized the strategic pivot from "growth" to "quality growth." Growth is defined not merely by top-line revenue scale but by the substance, capacity, and value delivered to clients, reinforcing Coteccons' position as an Industry Leader in construction.

3 COTECCONS LEADERSHIP SUMMIT 2026
ENHANCING LEADERSHIP CAPABILITIES TO DRIVE QUALITY GROWTH

The Coteccons Leadership Summit 2026 convened more than 100 senior executives from Coteccons and its subsidiaries in Bai Dinh, Ninh Binh, serving as a high-level forum to elevate leadership capabilities, reinforce ecosystem synergies, and navigate upcoming operational headwinds.

Formulated under the FY2027 Annual Operating Plan (AOP) with the guiding theme "Discipline: From Growth to Quality Growth", the summit prioritized internal capability building and the conversion of strategic blueprints into frontline execution to anchor sustainable enterprise value.

Participants engaged in specialized masterclasses including Mastering Change, Mastering Leadership, and Zen Leadership, focusing on people leadership, change management, and mindset transformation. Leaders were encouraged to balance speed with discipline, short-term efficiency with long-term sustainability, and performance targets with human development.

Leadership Summit 2026 reaffirmed Coteccons' commitment to placing people and leadership capability at the core of high-quality growth, while cultivating a strong pipeline of future leaders and establishing a solid foundation for the Company's sustainable development in the years ahead.

4 COTECCONS DAY 20+1:
SPREADING THE ETHOS OF SERVICE

Commemorating its 21st anniversary, Coteccons rolled out the Coteccons Day 20+1 series, honoring workers, engaging partners, and spreading the motto "Serve To Lead" Key activities included:

- **Happy Coffee Truck:** Delivering over 10,000 complimentary coffees, teas, and pastries to engineers and workers across 21 jobsites and offices.
- **Gala Night 20+1:** Hosting the inaugural Coteccons Partner Excellence Awards, honoring 15 partners across 5 distinct categories.
- **GreenUP Run 2025:** Rallying participants under the banner "One More Step, Continuing the Green Journey."

Coteccons Day 20+1 reinforces the corporate commitment to operating as a "human-hearted company," cementing win-win partnerships and championing service excellence across the Vietnamese construction sector.

5
ARCHIFY LIVE 2025

In August 2025, at Archify Live 2025, hosted by Hubexo under the theme "Eco-Friendly Architecture – Building a Sustainable Future," Coteccons Project Director Duong Trong Nghia participated in panel discussions addressing the equilibrium between quality and cost, green building trends, and the international expansion journey of Vietnamese contractors.

Coteccons highlighted practical green solutions deployed across jobsites, such as solar power and energy-efficient LED lighting, rainwater harvesting for dust suppression, and eco-friendly recycled building materials. Concurrently, cost optimization is achieved via financial governance, centralized procurement, and Value Engineering, generating substantive client value rather than competing on price cuts.

Emphasizing its Go Global journey, Coteccons underscored its expanding international footprint and its ambition to demonstrate the capabilities of Vietnamese contractors in high-demand sectors like data centers, green energy, and semiconductors, reaffirming its commitment to long-term value creation.

6 SOLAR & STORAGE LIVE VIETNAM 2026

Ms. Nguyen Trinh Thuy Trang, Deputy CEO of Coteccons, Operations Devision, Sharing Insights at the Panel Discussion Themed "Not Green, Not Occupied: The New Rules of Vietnam's Real Estate Market"

In August 2025, at Solar & Storage Live Vietnam 2026, an industry exhibition and forum hosted by Hubexo focusing on solar energy, energy storage and energy transition solutions. Participating in Solar & Storage Live Vietnam 2026, Deputy CEO Nguyen Trinh Thuy Trang spoke at the panel discussion titled "Not Green, Not Occupied: The New Rules of Vietnam's Real Estate Market" addressing the general contractor's pivotal role in actualizing green buildings.

Mrs. Trang emphasized: "Building green is a long-term journey, not greenwashing." Green buildings must be engineered from inception and maintained throughout their operational lifecycle, rather than merely securing certification at handover.

Beyond the panel discussion, Coteccons also participated in the exhibition area to explore green energy solutions and sustainable innovation practices from both Vietnam and international markets. Through this engagement, the Company continued to stay ahead of emerging trends, strengthen its capability to deliver sustainable construction solutions, and reaffirm its commitment to combining quality, efficiency, sustainable development and international integration capabilities while partnering with developers on the journey toward Net Zero 2050 and creating long-term value for customers and communities.

7 COTECONS PARTNERS WITH HO CHI MINH CITY TO BUILD A CULTURE OF SAFETY

Responding to the 2026 Safety Action Month, Coteccons partnered with the HCMC People's Committee and Department of Home Affairs to champion a safety culture and promote a safe, sustainable, and people-centric working environment.

Across construction sites nationwide, the Safety Month message was integrated into weekly toolbox talks to further promote a strong safety culture. During the Action Month, Coteccons also participated in discussions chaired by the Department of Home Affairs to listen to workers' recommendations and share practical experience in applying technology to enhance safety management at construction sites.

By co-anchoring Safety Action Month, Coteccons reinforced safety as an immutable operating principle placed on par with schedule and quality, contributing practical expertise to HCMC's construction safety framework.

Mr. Lê Nguyên Vũ - Head of HSE presents "Applying Digital Transformation in HSE Management at Coteccons" at a seminar organized by the Ho Chi Minh City Department of Home Affairs.

8 "XAY TET 2026": CARING FOR WORKERS AND SPREADING SAFETY CULTURE

Under the theme “Thank You to the Guardians of Happiness”, “Xay Tet 2026” reaffirmed Coteccons' commitment to worker welfare and to fostering safe, humane, and sustainable working environments. The program was implemented from December 2025 to February 2026 across 73 jobsites nationwide.

The program extended care beyond construction workers to municipal sanitation and drainage crews in Hanoi, Danang, and HCMC.

Over 40,000 Tet gift sets, health check-ups, haircut booths, photo shoots, and festive celebrations were organized. Simultaneously, the "Building Dreams" program awarded educational scholarships to workers' children, contributing to educational support and laying a foundation for the next generation's development.

In 2026, safety anchored the "Xay Tet" message: worker happiness stems from daily jobsite safety. The "Unsafe, Stop Work" principle empowered safety engineers to halt operations upon spotting risks, fostering a culture of gratitude, respect, and rigorous welfare awareness.

9 SITE SECRETARIES DAY 2026

Marking International Happiness Day on March 20, 2026, Coteccons inaugurated Site Secretaries Day, gathering over 100 site secretaries nationwide to honor their silent contributions in maintaining operations and nurturing corporate culture across projects.

The event featured personality assessment team-building workshops, networking sessions, mental health wellness care, and honoring exemplary ESG Site Secretaries. This was also an opportunity for site administrative teams to share experiences, strengthen connections, and recharge for the journey ahead.

Through this program, Coteccons continues to reaffirm its commitment to fostering a happy workplace, putting people at the center, and nurturing a sustainable corporate culture.

Effective March 20, 2026, this date has been institutionalized as an annual tradition supporting Coteccons' Happy Workplace vision.

2026 marked a proud period of transformation for Coteccons, with the company continuing to receive recognition through prestigious awards and rankings in Vietnam and internationally. These recognitions reflect the company's sustained efforts to strengthen governance standards, build a human-centered workplace, and put ESG principles into meaningful practice.

Key awards - Recognitions

Coteccons' awards and recognitions span three pillars: People, Planet and Profit. They are the result of sustained effort and reflect the strength and standing of a leading construction contractor in Vietnam.

- **People**: Coteccons became Vietnam's first general contractor to be Great Place To Work® Certified™ and received four distinctions at the HR Asia Awards 2026.
- **Planet**: Coteccons maintained its position among the Top 20 companies in the Vietnam Sustainability Index (VNSI), with an ESG score of 76%, while also being recognized for the fourth consecutive year at the Top 50 Corporate Sustainability Awards (Top 50 CSA).
- **Profit**: Coteccons continued to strengthen its regional standing in governance and financial capability, ranking 285th in the Fortune Southeast Asia 500, up 19 places, and retaining the No. 1 position among Vietnam's Top 10 Most Reputable Construction Contractors for the fourth consecutive year.

The recognitions Coteccons received in 2026 not only demonstrate the company's internal strength, but also provide momentum for it to keep doing better than yesterday and reach new heights.

COTECCONS IS ALSO THE FIRST GENERAL CONTRACTOR IN VIETNAM TO BE GREAT PLACE TO WORK® CERTIFIED™

GREAT PLACE TO WORK®

Great Place To Work® Certified NOV 2025–NOV 2026 VN ™

Coteccons has been certified as a Great Place To Work® by Great Place To Work®, the global authority on workplace culture. The certification is based on the Trust Index™ Survey, which focuses on five dimensions: credibility, respect, fairness, pride and camaraderie.

More than 1,500 Coteccons employees participated in the survey, with 88% saying that Coteccons is a great place to work, well above the global company benchmark of 59%. This recognition reflects Coteccons' cultural transformation toward a workplace where people are empowered, inspired and supported in reaching their full potential.

The company's recognition through leading awards in human capital management further demonstrates Coteccons' consistent efforts to build a Happy Workplace rooted in its Human-Hearted Company culture.

Beyond creating a positive workplace, Coteccons continues to listen, understand and advance Diversity, Equity and Inclusion (DEI), working toward an environment where every employee can develop to their full potential and contribute at their best.

HR ASIA AWARDS 2026

THIS MARKS THE SECOND CONSECUTIVE YEAR THAT COTECCONS (CTD) HAS BEEN RECOGNIZED AT THE HR ASIA AWARDS. COTECCONS SCORED ABOVE MARKET BENCHMARKS ACROSS ALL THREE DIMENSIONS OF ORGANIZATIONAL CULTURE, INDIVIDUAL EXPERIENCE AND TEAM SPIRIT, REFLECTING STRONG ENGAGEMENT AND CONFIDENCE AMONG EMPLOYEES IN THEIR WORKPLACE.

The recognition acknowledges the company's efforts to build a Human-Hearted Company and its shift from growth in scale toward quality growth in human capital, capabilities and operational efficiency. In 2026, Coteccons was recognized by HR Asia across all four categories: Best Companies to Work for in Asia 2026; HR Asia Tech Empowerment Awards; HR Asia People Transformation Awards; and HR Asia Sustainable Workplace Awards. The HR Asia Awards are among Asia's recognized human capital management awards, assessing companies through the T.E.A.M. (Total Engagement Assessment Model), which combines an independent survey with direct assessment by an international panel of judges.

Coteccons was recognized in four categories at the HR Asia Awards 2026.

TOP 50 CORPORATE SUSTAINABILITY AWARDS 2026 – TOP50 CSA 2026

MAINTAINING THE POSITION IN THE SUSTAINABILITY RANKING FOR FOUR CONSECUTIVE YEARS

On June 11, 2026, Coteccons was once again recognized by Nhip Cau Dau Tu Magazine at the Top 50 Corporate Sustainability Awards (Top 50 CSA 2026), marking the fourth consecutive year the company has received this recognition.

In 2026, Coteccons was recognized in two categories: S – Human Capital Strategy For Sustainable Development and G – Excellence In Corporate Governance. The results were assessed against ESG criteria by an Evaluation Council comprising domestic and international experts and leaders.

Maintaining this recognition over four consecutive years, together with recognition for its people and governance practices, shows that Coteccons is steadily turning ESG from a strategic direction into an operational capability, contributing to a more transparent, human-centered and sustainable construction industry.

Ms. Đinh Thị Hồng Thắm, Corporate Affairs Director, accepts the "Business for the Community" award on behalf of Coteccons.

BUSINESS FOR THE COMMUNITY – PROMOTING HUMAN VALUES

At Saigon Times CSR 2025, Coteccons was honored by Saigon Times as a "Business for the Community." The recognition acknowledges Coteccons' efforts to integrate its business activities with social responsibility and sustainable development. Through initiatives such as providing scholarships for workers' children, assisting pediatric patients, supporting workers during Tet, and contributing to protection forest restoration, Coteccons continues to bring its vision of "Building a Better World" to life, extending the value it creates from construction projects to communities.

Coteccons is proud to have been recognized as a "Business for the Community" at the Saigon Times CSR 2025 program, organized by Saigon Times Group.

INNOVATION RECOGNITION FROM NHAN DAN NEWSPAPER 2026

On May 22, 2026, at the Closing Ceremony of the 5th Nhan Dan Newspaper Innovation Day - 2026, Coteccons received an Encouragement Award for the initiative "Innovation in the 'Xây Tết' (Building Tet) and 'Chuyến tàu Hạnh phúc' (Happiness Train) programs." Coteccons was also honored as an "Outstanding Companion Partner" for its positive contributions to community programs.
The recognition further affirms Coteccons' efforts to combine innovation with social responsibility, supporting workers, promoting human values and making positive contributions to the community.

Coteccons was recognized by Nhan Dan Newspaper as an "Outstanding Companion Partner" in 2026.

▶ THE RECOGNITIONS RECEIVED IN 2026 FURTHER REAFFIRM COTECCONS' HUMAN-CENTERED DIRECTION – FROM BUILDING AN ENGAGED WORKPLACE, EMPOWERING AND DEVELOPING TALENT TO PROMOTING INNOVATION AND RESPONSIBILITY TOWARD THE COMMUNITY. THROUGH THESE EFFORTS, COTECCONS IS STEADILY BRINGING ITS HUMAN-HEARTED COMPANY VISION TO LIFE AND CREATING SUSTAINABLE VALUE FOR EMPLOYEES, COMMUNITIES AND SOCIETY.

Coteccons maintains its position among the Top 20 companies in the Vietnam Sustainability Index (VNSI) 2025.

TOP 20 COMPANIES IN THE VIETNAM SUSTAINABILITY INDEX – VNSI

COTECCONS ACHIEVED AN OVERALL ESG SCORE OF 76%, WITH COMPONENT SCORES ABOVE BOTH INDUSTRY AND VN100 AVERAGES. (ACCORDING TO HoSE)

On July 21, 2025, Coteccons was once again included among the Top 20 companies in the Vietnam Sustainability Index (VNSI) announced by the Ho Chi Minh Stock Exchange (HoSE).

According to HoSE, Coteccons achieved an overall ESG score of 76%, with component scores above both industry and VN100 averages. Notably, its Environmental (E) score reached 82%, up from 68% in 2024, reflecting positive progress in applying green construction standards, optimizing resources and reducing emissions. The Social (S) score reached 73%, compared with the industry average of 60%. Meanwhile, the Governance (G) score reached 71%, up from 66% in 2024 and above the industry average of 57%.

These results show that ESG is being implemented across all three Environmental, Social and Governance dimensions at Coteccons, creating a foundation for long-term growth and sustainable value for shareholders, investors and the community.

TOP 100 SUSTAINABLE ENTERPRISES IN VIETNAM – CSI100

On December 5, 2025, Coteccons was recognized among the Top 100 Sustainable Enterprises in Vietnam (CSI100).
The CSI 2025 program was organized by the Vietnam Chamber of Commerce and Industry (VCCI), with the Vietnam Business Council for Sustainable Development (VBCSD) serving as its core implementing body, in coordination with the Central Policy and Strategy Commission, the Ministry of Agriculture and Environment, the Ministry of Home Affairs, the Vietnam General Confederation of Labour and the Ministry of Finance.
As Vietnam's market enters a new phase of development in which public companies face higher expectations for governance quality, disclosure transparency and comprehensive sustainability practices, Coteccons' recognition in CSI100 further indicates that the company is moving in the right direction – consistently pursuing modern, transparent and sustainable governance standards that respond to the increasingly high expectations of Vietnam's stock market amid deeper international integration.

CỘNG HÒA XÃ HỘI CHỦ NGHĨA VIỆT NAM
Độc lập - Tự do - Hạnh phúc
VCCI
CHỨNG NHẬN
CÔNG TY CỔ PHẦN XÂY DỰNG COTECCONS
KT. CHỦ TỊCH
PHÓ CHỦ TỊCH
Nguyễn Quang Vinh

Coteccons was recognized among the Top 100 Sustainable Enterprises in Vietnam (CSI100) 2025.

TOP 17 PIONEERING ENTERPRISES FOR SUSTAINABLE DEVELOPMENT IN VIETNAM'S CONSTRUCTION INDUSTRY 2026

On July 16, 2026, within the framework of the Vietnam Sustainable Construction Forum 2026 (VSCF 2026), Coteccons was recognized among the Top 17 Pioneering Enterprises for Sustainable Development in Vietnam's Construction Industry, in the construction contractor category.
The VSCF 2026 award recognizes Coteccons' efforts in green transformation, innovation and strengthening governance capabilities, creating value for both the company and Vietnam's construction industry as a whole.

Coteccons was recognized among the "Top 17 Pioneering Enterprises for Sustainable Development in Vietnam's Construction Industry".

▶ COTECCONS' CONTINUED RECOGNITION ACROSS THE PLANET CATEGORY SHOWS THAT ESG HAS BECOME PART OF THE COMPANY'S DEVELOPMENT STRATEGY AND IS GRADUALLY BEING INTEGRATED INTO OPERATIONS, RATHER THAN REMAINING A SERIES OF STANDALONE COMMITMENTS. THIS PROVIDES THE FOUNDATION AND DIRECTION FOR COTECCONS TO CONTINUE IMPLEMENTING ESG IN A CONSISTENT AND COMPREHENSIVE MANNER, WITH THE AIM OF CREATING SUSTAINABLE VALUE WHILE BUILDING STRONG TRUST AMONG STAKEHOLDERS, INCLUDING CLIENTS, SHAREHOLDERS AND COMMUNITIES.

FORTUNE SOUTHEAST ASIA 500

In June 2026, Fortune ranked Coteccons 285th in the Fortune Southeast Asia 500, up 19 places from the previous year and a total of 91 places since the company first entered the ranking in 2024.

The Fortune Southeast Asia 500 is Fortune's annual ranking of the 500 highest-revenue companies across seven Southeast Asian countries. The data is collected and verified by independent organizations such as LSEG, Bloomberg and S&P Global Market Intelligence.

Coteccons' continued rise in the ranking reflects its expanding scale, stronger competitiveness and growing position in the value chain. The recognition also demonstrates that Vietnamese construction companies such as Coteccons can compete on equal footing with regional peers, while providing further motivation for Coteccons to pursue its ambition of expanding globally.

BBB+ CREDIT RATING – "STABLE" OUTLOOK

FiinRatings, a strategic partner of S&P Global, has maintained Coteccons' credit rating at BBB+ with a "Stable" outlook, the highest rating within Group 4 of its rating scale. Coteccons has maintained this rating since September 2024.

Notably, Coteccons' liquidity position was assessed as "Good," with forecast Supply/Uses of Liquidity ratios of 1.73x in 2026 and 1.61x in 2027. These results reflect the company's ability to meet short-term financial obligations as its operating scale continues to expand.

The BBB+ credit rating with a "Stable" outlook, together with its "Good" liquidity assessment, demonstrates Coteccons' increasingly solid governance capability, operational efficiency and financial foundation, positioning the company for long-term growth.

TOP 10 COMPANIES WITH BEST CORPORATE GOVERNANCE – VLCA 2025

On December 3, 2025, Coteccons was recognized for the first time among the Top 10 Companies with Best Corporate Governance – Mid-Cap Group, organized by the Ho Chi Minh Stock Exchange (HoSE). The award marks an important step forward in Coteccons' journey to enhance transparency, governance quality and information disclosure standards. It also reflects the company's rapid progress in improving operational efficiency, supporting growth and creating profits and long-term value for shareholders.

Ms. Vũ Thị Chân Phương, Chairwoman of the State Securities Commission of Vietnam, presents the certificate to Coteccons' representative, Deputy CEO Mr. Võ Hoàng Lâm.

PROFIT500, TOP 500 MOST PROFITABLE PRIVATE COMPANIES & TOP 10 MOST PROFITABLE CONSTRUCTION COMPANIES

In October 2025, Coteccons was named by Vietnam Report and VietnamNet among the Top 500 Most Profitable Companies in Vietnam (PROFIT500), climbing 53 places in the ranking. Coteccons also rose 36 places in the Top 500 Most Profitable Private Companies and continued to rank among the Top 10 most profitable construction companies in Vietnam.

The company's rise across these profitability rankings reflects the effectiveness of its restructuring and improvements in operational capability, enabling Coteccons to strengthen cost control, improve efficiency and strengthen profit margins, thereby creating a foundation for its next phase of growth.

IR AWARDS 2025 – REINFORCING THE QUALITY OF INVESTOR RELATIONS AND INFORMATION TRANSPARENCY

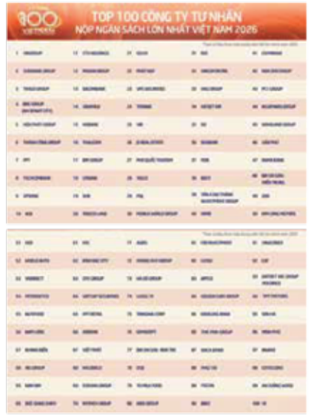
On October 2, 2025, Coteccons was recognized at the IR Awards 2025 by Vietstock, the Vietnam Association of Financial Executives (VAFE) and FiLi Magazine in the Mid-Cap category, receiving both "Individual Investors' Best Choice" and "Financial Institutions' Best Assessment." Coteccons also met the Information Disclosure Standards for the fifth consecutive year.

These recognitions reflect Coteccons' efforts to improve the quality of investor relations, enhance information transparency and strengthen dialogue with shareholders, thereby reinforcing its governance foundation and stakeholder trust.

For the fifth consecutive year, Coteccons met the Information Disclosure Standards, demonstrating its commitment to transparency, responsibility and open dialogue with shareholders.

TOP 100 LARGEST PRIVATE-SECTOR TAXPAYERS IN VIETNAM – PRIVATE 100

On August 24, 2026, Coteccons was recognized among the Top 100 Largest Private-Sector Taxpayers in Vietnam (PRIVATE 100) 2026, ranking 98th out of 100, with nearly VND395 billion in taxes actually paid to the State budget in 2025. This recognition reflects the company's tangible contribution to the country's public finances. Coteccons will continue to support Vietnam's sustainable development.



IN 2026, PRESTIGIOUS RECOGNITIONS FROM HR ASIA AWARD, GREAT PLACE TO WORK®, FORTUNE SOUTHEAST ASIA 500, BBB+ AND MANY OTHER AWARDS REAFFIRMED COTECCONS' FOUNDATION OF TRANSPARENT GOVERNANCE, STRONG FINANCIAL CAPABILITY, A HUMAN-CENTERED WORKPLACE AND ITS COMMITMENT TO CONTRIBUTING TO AND SUPPORTING THE COMMUNITY. COTECCONS VALUES EVERY RECOGNITION IT RECEIVES AND WILL USE EACH ONE AS MOTIVATION TO DO BETTER THAN YESTERDAY, EVERY DAY, AS THE COMPANY MOVES CONFIDENTLY INTO ITS NEXT PHASE OF QUALITY GROWTH.